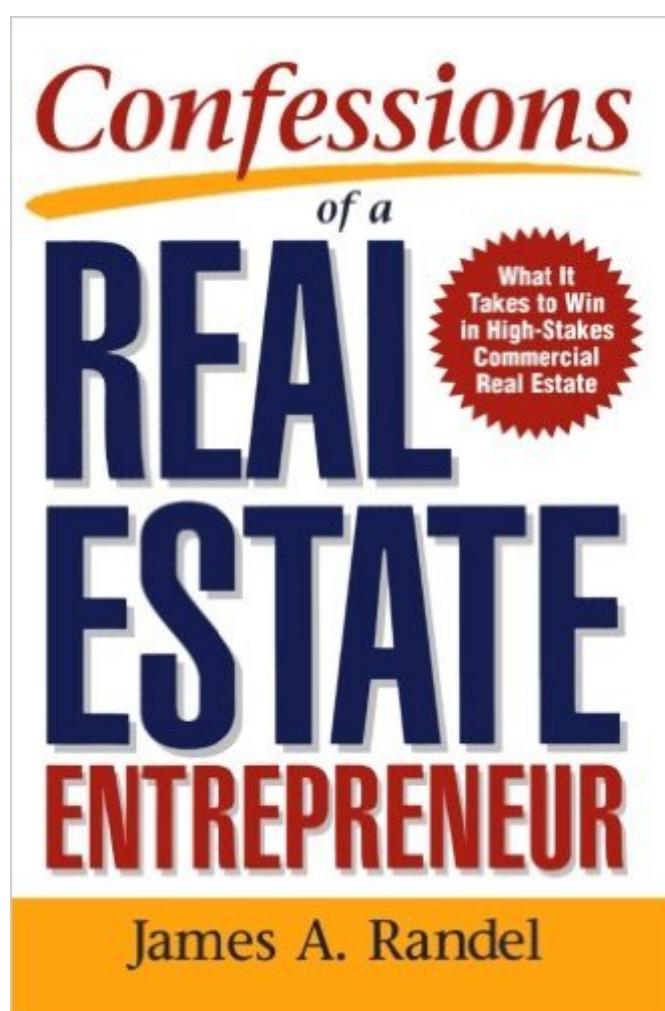


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# Confessions Of A Real Estate Entrepreneur: What It Takes To Win In High-Stakes Commercial Real Estate



## Synopsis

A front row seat into the world of high-stakes commercial real estate investing — a must-read book — one of the best real estate investment books I have ever read. On my scale of 1 to 10, this unique book rates an off-the-charts 12. • ---Robert Bruss Confessions of a Real Estate Entrepreneur is for the individual who is ready to get serious about investing. Not a rah-rah or get-rich-quick book, this book is for someone who is prepared to think about what he or she wants to accomplish. James Randel provides the how and why. James Randel has been a successful investor and educator for 25 years. He teaches investing through stories and anecdotes — bringing to the limelight not just his successes (and there are some amazing stories of these) but also his mistakes. His candor is instructive and entertaining. It is said that — those who can, do, and those who can't, teach. • James Randel is a rare exception as he is both a highly successful investor as well as an excellent teacher. As said by Jeff Dunne, Vice Chairman of the largest real estate company in the world, CB Richard Ellis: — I've tracked Jimmy's incredible run of successful real estate investments for 20 years and more recently invested very profitably with him. His new book is a must read for anyone interested in real estate investing. • If you are tired of the — same old, same old — and prepared to play in the big leagues, this book is calling your name.

## Book Information

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## Customer Reviews

I just received this book today and am only about 40 pages into it, but it is so great that I had to stop and post my praise. I own about a half-dozen various books on real estate and have looked at dozens. I've owned a couple investment properties and am going to get back into the game very

soon. This is certainly the best book on real estate that I have seen or read. The author is a real investor who wants to share the ins and outs of the biz with other people, and he does a fantastic job. The author doesn't just say something empty like, "real estate is a great investment with many tax benefits. You can do it if you put your mind to it, so get out there and get it done!" nor does he give other inspiring but utterly meaningless "advice" or information like so many books on the shelf. Instead, this author talks about how the real estate game actually works in real life, gives you examples which are drawn from real deals he's done, and then (are you ready for this?) he actually explains everything in layman's terms that anyone who graduated high school can understand! He is certainly not condescending, he just explains things thoroughly and clearly. While many authors make an attempt at doing this, they either can't drop their jargon long enough to explain something or they only give a cursory explanation that still leaves you in the fog. I'm educated and intelligent, but the reason I'm reading books like these is to learn about things I don't already know (obviously). With many (if not most) other real estate books, you are forced to look up many of the terms or ideas or read other real estate books in order to clarify what was said in the first one.

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